

**2018 July Board Meeting
Of The Executive Committee Of The
Institutional Locksmiths' Association**

Date: July 22, 2018
Location: Online using Go To Meeting
Meeting: #7

 **Meeting Rules:**
Established Quorum -

January 14th, 2018 - Five (5) Officers and Directors, or six (6) Officers, Directors and Chapter Representatives will make up a quorum.

May 24, 2018 – The ILA By-Laws show an Executive Committee Meeting Quorum as (½) + (1) of the current Executive Board Members. We currently have (6) members so (4) are needed for a quorum.

The Board meets as a committee of the whole.

The President appoints all committee members except Standing Committees and is Ex-Officio of all committees.

Color Code Text by Date for 2018: 1/14, 2/11, 3/25, 4/29, 5/20, 6/24, 7/22, 8/, 9/, 10/, 11/,

 **Vice-President calls the meeting to order:** 2:37 PM Eastern, 1:37 PM Central

 **Pledge of Allegiance**

 **Roll Call:** 7/22/18 ✓

Executive Board = Officers and Directors:

- ✓President – Larry Bowman
- ✓Vice President – Jim Butman
- ✓Secretary - Byron Jones
- ✓Treasurer – Jim Swift


Executive Committee Adds Chapter Presidents, All Representatives and Appointed Positions:

- ✓John Soderland - Beer City Representative

Absent:

- (Co-President) – Kevin Piper - Excused
- Director, Bob Akin - Unexcused
- Director, Membership Chair - Mike Jones - Unexcused
- Cynthia Andrews - By-Laws Committee Chair - Unexcused
- Gregory Brockway – LVC Secretary - Unexcused
- Mike Homan - LVC President - Unexcused
- Ken Lierz - MINK representative - Unexcused
- Dan McGlynn - ILCP Co-Chair - Unexcused
- Don O Shall – Ex-Officio for training and help - Excused
- Tom Ripp - ILCP Co-Chair - Unexcused
- Bill E. Timmann-LVC Vice-President - Unexcused

 **Introduction of Guests:**

 **Reading of the Minutes:**

(Byron)

7/22 – 6/24/18 Minutes were received by all. Larry B. made a motion to approve. It was seconded. The vote was Unanimous.

 **Presidents Report:**

(Larry)

7/22 – Larry B. made contact with the highest contact he knew in Allegion. Trying to get them in for \$2,500.00.

Larry B. started an introduction e-mail to send with the Corporate Membership Application.

 **Treasurer's Report:**

(Jim S.)

7/22 - \$1,808.22 balance today. Jim is off by \$27.00. He will look into that.

ILA Mailing Address

PO Box 84, Butler, Wisconsin, 53007

2017 Conference Financial Report

*LVC Balance from the funds provided by National for the Conference is \$805.43

Payments and Re-imbursements

7/22 – Byron J. received 2 reimbursement checks.

Jim S. reports 2 checks in the mail. Pacific Lock (\$500.00) and Lab (\$500.00) for a total of \$1000.00 toward Corporate Sponsorship.

 **Committee Reports:**

1. 2018 Conference

(Kevin)

12/2017 - Holiday Inn – Elk Grove Village

October 9-11

Post card at the next meeting, Don worked on it a little

The room fee has already been set at 89.00 per night.

Evening Expo on the 11th?

Possible factory tour another evening

3/25 – Wes McKinney and Tom Hojnacki working on classes and scheduling.

Tuesday, Wed. and Thurs. classes, Expo Thursday night with snacks and finger food.

GLC is planning on the Conference to pay for itself with travel and other expenses being on the persons attending including Board Members.

Wednesday Night Board Meeting. No Banquet planned at this time.

4/29 – Absent

5/20 – They are waiting on confirmations and biographies from vendors and instructors.

Hopefully, Kevin P. will have a preliminary schedule to send to this Board by the end of next week.

6/24 – Continued challenge to get representatives to commit to classes.

7/22 - Absent

 **ILCP and other Certifications:**

(Don, Tom, Dan and Kevin)

7/22 - Absent

CMKJ is being worked on by Tom Ripp and Bill Lynk.

7/22 - Absent

Fire Door & IHC is being worked on by Kevin Piper

6/24 – Kevin P. plans on having this to Don at the end of July or early August.

7/22 - Absent

ILCP On Line

7/22 - Absent

 **Website:**

(Byron)

7/22 – No change. Don O. is keeping the minutes and meeting announcements updated.

 **Newsletter status:**

(Byron)

12/2017 - Nothing is currently being written.

When available, a hard copy should be mailed to all Corporate Sponsors.

Each individual Chapter will vote on how to receive the Newsletter.

Printing and mailing costs have always been a negative factor.

Kevin Piper will check with Lorie Simon of GLC who expressed an interest with writing.

Don O Shall offered to help.

7/22 – No change.

 **By-Law Report:**

(Cynthia)

7/22 - Absent

 **Membership:**

(Jim S.)

1/14 - Byron will ask Mike Jones, Director, if he would do this. He would be the person putting together the Membership Packet and mailing it to all new members. He would need the materials.

Jim Swift will need to copy any new applicant's information to him.

4/29 – Has laminator, stickers, blank document sheets

5/20 – Not discussed.

6/24 – Byron J. will send Jim S. a mailing address so he can get the new member stuff for Mike J. Byron J. will check the seal press to see if it needs to be replaced.

7/22 – Byron J. received the box of supplies from Jim S.

 **Chapter Reports:**
Beer City

4/29 – Baseball Game in August

Harley Davidson Museum trip for 10th (11) anniversary celebration July 14th

6/24 – No Discussion.

7/22 – Only had 10 members for the tour.

GLC

3/25 - A golf outing is being planned, July 27th.

5/20 – Kevin P. reports the Anixter Clark Show was attended in place of a meeting.

The Show had pretty good attendance even being late with announcements.

Anixter Clark has possibly been secured for a Corporate Sponsor.

Kevin P. will follow through.

6/24 – Kevin P. is waiting to hear back from Anixter Clark on Corporate Sponsorship.

Kevin P. presented a “How to” class on ordering, measuring and specifying hollow metal doors. There is no August meeting. September 13th will be their next meeting.

7/22 – Absent

LVC/DVC

6/24 – Michael H. reported no summer meetings. Their next meeting is Sept. 19th.


7/22 - Absent

MINK

6/24 – Byron J. reported they met at D. H. Pace for the meeting and supper. They did not have anything ready to present so we toured the display showroom and played with all the different doors and hardware they have set up.

7/22 – DSS Mid-Con held the meeting place and showed a compact auto operator, Norton, that generates it's own power to charge the internal batteries. It only needs 20% of the traffic to push the door. It can operate and open the door for 80% of the traffic.

NYAIL

 **Unfinished Business:**
(Larry)

1. (2016) Corporate Membership-

*Larry is going to try to redo the Corporate Membership Application removing the explanation of charges and setting a 3 tier fixed price as follows:

Large Multi-Business Umbrella Corporations - \$2,500.00

Large Nationwide Corporations - \$1,000.00

Smaller Nationwide or Local Single Business - \$500.00

2/11 – Larry Bowman made contact with Allegion and Stanley.

Byron Jones found an older list and will send that list, with some newer contacts added, to Larry Bowman.

Larry Bowman suggested the following amounts:

Large - \$2,500.00

Med - \$1,500.00

Small - \$750.00

Anything less will be Associate Member price and be considered as such.

3/25 – Local vendors will fall under the chapters as an Associate Member at \$140.00 this year. There was discussion of the National Sponsors.

Larry Bowman will send three forms, one with each price, to all Board Members.

Byron will re-send his latest remake of 2016 Sponsors to Larry Bowman and Jim Swift.

4/29 – Still working of new form. Companies 10 and up – \$2,500.00 3-9 - \$1000.00

Less than 3 - \$500.00. Corporate Umbrella, Individual Division and Single Company

Larry just sent everyone a copy. Discussion and corrections made and new copies sent.

Jim S. will try to send first. If he can't, Larry will send the Renewals this week.

5/20 – The Corporate Renewals were not sent. Jim S. will try to get them out soon.

6/24 – Jim S. sent the Corporate Renewals with the exception of a couple. Byron will re-send the Corporate list from a couple of months ago to Kevin P., Larry B. and Jim S. These three people will start following up the first or second week of July.

7-22 – Larry B. contacted Allegion trying to get them to become a Corporate Sponsor

New Business:

(Larry)

7/22 – None today

Good of the order:

(Larry)

7/22 – None today

Next Executive Committee Meeting:

August, 2018 at 2:30 PM Eastern, 1:30 PM Central

Byron J. to contact Kevin P. for future meeting date.

Adjournment:

3:11PM Eastern, 2:11PM Central, after 34 minutes.

Submitted to the Executive Committee 7//18 by:

ILA National Secretary

Byron D. Jones

bdj